

# PROGRAMME CALENDAR 2023

## 1. LIFE & GENERAL INSURANCE SHORT COURSE

### QUARTER 1

No.	Titles/Programme	Category	Days	Dates	MEMBER			NON MEMBER		
					Early Bird Fee	Normal Fee	Group of 3 and above Fee	Early Bird Fee	Normal Fee	Group of 3 and above Fee
1	Marine Risks in Perspective - Dynamics, Pitfalls & Challenges	Inter/Adv	1	17 Jan (ViLT)	RM350/ USD80	RM400 / USD90	-	RM400 / USD90	RM450 / USD100	-
2	Foundation Course in Fire Insurance	Intro/Found	2	18-19 Jan (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
3	Maritime Infrastructural and Risks Hazards in East Asia	Inter/Adv	1	10 Feb (ViLT)	RM350 / USD80	RM400 / USD90	-	RM400 / USD90	RM450 / USD100	-
4	Managing Abuse Pertaining To Hospitalization in Emergency	Inter/Adv	1	10 Feb (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
5	Fire Risks Assessors (FRA)	Inter/Adv	5	13-17 Feb (F2F)	-	RM5100 / USD1155	-	-	RM5300 / USD1200	-
6	An In-Depth Understanding of Casualty/General Liability Insurance	Inter/Adv	2	15-16 Feb (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
7	Foundation Course in Motor Insurance	Intro/Found	2	20-21 Feb (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1080 / USD250	RM930 / USD218
8	Foundation Course in Marine Cargo Insurance	Intro/Found	2	27-28 Feb (F2F)	RM980 / USD230	RM1,080 / USD250	RM930 / USD218	RM1,080 / USD250	RM1,180 / USD272	RM1,030 / USD240
9	Insights into Health Insurance Fraud: An Overview	Inter/Adv	1	9 Mac (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
10	Fire Clauses – How to Apply the Right Clauses for Maximum Protection	Inter/Adv	2	6-7 Mac (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
11	General Overview of Life Insurance Operations	Intro/Found	2	13-14 Mac (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1080 / USD250	RM930 / USD218
12	An In-Depth Understanding of Machinery Break-down (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance	Inter/Adv	2	20-21 Mac (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242

# QUARTER 2

No.	Titles/Programme	Category	Days	Dates	MEMBER			NON MEMBER		
					Early Bird Fee	Normal Fee	Group of 3 and above Fee	Early Bird Fee	Normal Fee	Group of 3 and above Fee
1	Introduction to Personal Accident	Intro/Found	2	3-4 Apr (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
2	Interpretation of ECG and Other Cardiology Investigations from an Insurance Perspective	Inter/Adv	1	6 Apr (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
3	Introduction to Regulatory Framework & Compliance	Intro/Found	2	10 - 11Apr (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
4	Introduction to General Insurance	Intro/Found	2	12-13 Apr (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
5	Foundation Course in Risk Management	Intro/Found	2	17-18 Apr (F2F)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
6	A Practical Understanding of General Insurance Underwriting of General Insurance Underwriting and Claims Management	Inter/Adv	2	8-9 May (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
7	Significance of Heart Ailments in Insurance (Life & Health) Claims Management	Inter/Adv	1	11 May (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
8	Motor Insurance: Claims Handling and Loss Assessment	Intro/Found	2	15-16 May (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
9	Foundation Course in Construction All Risks (CAR) & Erection All Risks (EAR) Insurance	Intro/Found	2	22-23 May (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
10	A Practical Perspective of Marine Cargo Insurance	Inter/Adv	2	24-25 May (F2F)	RM1,080 / USD250	RM1,180 / USD272	RM1,030 / USD240	RM1,180 / USD272	RM1,280 / USD300	RM1,080 / USD250
11	Insights into Fire Insurance Claims	Inter/Adv	2	29-30 May (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
12	Customising Business Interruption Insurance for SMEs & Strategy of Dialogue and Discourse with their Accountants	Inter/Adv	2	5-6 June (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
13	Significance of Brain Ailments in Insurance (Life & Health) Claims Management	Inter/Adv	1	8 June (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
14	Foundation Course in Liability Insurance	Intro/Found	2	12-13 June (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
15	Introduction to Life Underwriting	Intro/Found	2	19-20 June (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
16	Intermediate Course in Medical & Health Insurance – Medical Aspects of Hospital & Surgical Insurance	Inter/Adv	2	26-27 June (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242

# QUARTER 3

No.	Titles/Programme	Category	Days	Dates	MEMBER			NON MEMBER		
					Early Bird Fee	Normal Fee	Group of 3 and above Fee	Early Bird Fee	Normal Fee	Group of 3 and above Fee
1	Introduction to Life Insurance Products	Intro/Found	2	4 - 5 July (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
2	Significance of Liver Ailments in Insurance (Life & Health) Claims Management	Inter/Adv	1	6 July (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
3	Foundation Course in Machinery Breakdown (MB) & Machinery Breakdown Loss of Profits (MBLOP) Insurance	Intro/Found	2	10 -11 July (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
4	Introduction to General Insurance	Intro/Found	2	25 -26 July (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
5	Technical Reinsurance Accounting	Inter/Adv	2	2 -3 Aug (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
6	Treaty Reinsurance Contract Wordings	Inter/Adv	2	9 -10 Aug (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
7	Insights into Motor Insurance Fraud: An Overview	Inter/Adv	1	10 Aug (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
8	Insights into Motor Insurance Bodily Injury/Fatal Claims	Inter/Adv	2	14 -15 Aug (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
9	Fire Risks Assessors (FRA)	Inter/Adv	5	14 -18 Aug (F2F)	-	RM5,100 / USD1155	-	-	RM5,300 / USD1200	-
10	Introduction to Reinsurance	Intro/Found	2	6 -7 Sept (ViLT)	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218
11	Managing Claims pertaining to Critical ailments	Inter/Adv	1	7 Sept (ViLT)	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
12	An In-Depth Understanding of Professional Indemnity/Financial Lines Insurance	Inter/Adv	2	13 -14 Sept (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
13	Understanding Contract Wording Workshop	Inter/Adv	2	18-19 Sept (ViLT)	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
14	Medical Claims & Cost Containment	Inter/Adv	2	25-26 Sept (F2F)	RM1,080/ USD250	RM1,180 / USD272	RM1,030 / USD220	RM1,180/ USD272	RM1,280 / USD300	RM1,080/ USD250

## QUARTER 4

No.	Titles/Programme	Category	Days	Dates	MEMBER			NON MEMBER		
					Early Bird Fee	Normal Fee	Group of 3 and above Fee	Early Bird Fee	Normal Fee	Group of 3 and above Fee
1	An In-Depth Understanding of Casualty/General Liability Insurance	Inter/Adv	2	2-3 Oct	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
2	Insights into Disability & managing Disability claim fraud	Inter/Adv	1	5 Oct	RM500 / USD118	RM600 / USD142	RM450 / USD108	RM550 / USD130	RM650 / USD152	RM500 / USD118
3	Introduction to General Insurance	Intro/Found	2	9 & 10 Oct 2023	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1080 / USD250	RM930 / USD218
4	Foundation Course in Marine Cargo Insurance	Intro/Found	2	11 & 12 Oct	RM980 / USD230	RM1080 / USD250	RM930 / USD218	RM1,080 / USD250	RM1,180 / USD272	RM1,030 / USD240
5	A Practical Understanding of General Insurance Underwriting and Claims Management	Inter/Adv	2	16 & 17 Oct	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
6	Fire Clauses – How to Apply the Right Clauses for Maximum Protection	Inter/Adv	2	23 & 24 Oct	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
7	Insights into Fire Insurance Claims	Inter/Adv	2	1 & 2 Oct	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
8	Intermediate Course in Medical & Health Insurance – Non Medical Aspects of Claims	Inter/Adv	2	6 & 7 Oct	RM990/ USD230	RM1,090 / USD250	RM940 / USD220	RM1,090 / USD250	RM1,190 / USD275	RM1,040 / USD242
9	Foundation Course in Fire Insurance	Intro/Found	2	13 & 14 Oct	RM880 / USD 205	RM980 / USD230	RM830 / USD195	RM980 / USD230	RM1,080 / USD250	RM930 / USD218

**Note: VILT - Virtual Instructor-Led Training / F2F - Face to Face**

## 2. CERTIFICATION PROGRAMMES

No.	Titles/Programme	Category	Duration	Q1	Q2	Q3	Q4	Course Fee
1	Basic Certificate Course in Insurance Loss Adjusting (BCCILA)	Loss Adjusters	28 hours	13 - 16 Feb 20 - 23 Feb (VILT)	8 - 11 May 15 - 18 May (VILT)	24 - 27 July 31 July - 3 Aug (VILT)	15 - 18 Oct 22 - 26 Oct (VILT)	<b>Local</b> - RM 820 (F2F) RM 750 (VILT) (inclusive 6% SST) <b>International</b> - USD320 (inclusive 6% SST)
2	Basic Certificate Course in Insurance & Takaful Broking (BCCITB)	Insurance Brokers	42 hours	20 - 24 Feb 27 Feb - 3 Mar 6 & 7 Mar (VILT)	15 - 19 May 22 - 26 May 29 - 30 May (VILT)	31 July - 4 Aug 7 - 11 Aug 14 - 15 Aug (VILT)	30 Oct - 3 Nov 6 - 10 Nov 13 - 14 Nov (VILT)	<b>Local</b> - RM1,271 (inclusive 6% SST) <b>International</b> - USD600 (inclusive 6% SST)
3	Train the Trainers for Basic Agency Management Course (BAMC-TTT)	Train The Trainer	3 days		6 - 8 June (F2F)			RM2,100
4	Professional Certificate in General Insurance Underwriting (PCGIU)	General Insurance Underwriting	98 hours	TBA				TBA
5	Professional Certificate in Life Assurance (PCILA)	Life Assurance	98 hours					
6	Claims Technicians Course (CTC)	Insurance Claims	56 hours					
7	ICA international Certificate in Compliance Syllabus (Insurance, Malaysia)	Compliance	2 days	TBA				TBA
8	ICA international Advanced Certificate in Compliance Syllabus (Insurance, Malaysia)	Compliance	4 days	TBA				TBA

### 3. PROGRAMMES OFFERED IN COLLABORATION

No.	Programme		
<b>Category: Future Proof &amp; Digital Skills</b>			
1	<b>Enterprise Data Practitioner (Certification)</b> - Enterprise Data Practitioner is a program that super-charges Business Intelligence analysts with new skills to analyze and communicate	12	Cyber Security
2	<b>Enterprise Data Analyst (Certification)</b> - Enterprise Data Analyst is a fast-paced, and intensive introduction to the interdisciplinary field of data analytics, which includes database management, a statistical methodology for multiple dataset manipulation, hypothesis testing, forecasting, modeling and more.	13	Skills in Virtual Training/Instructional Design
3	<b>Enterprise Data Scientist (Certification)</b> - Enterprise Data Scientist is a program that super-charges Business Data Scientist to apply appropriate analytical methodologies to turn analyses into business value for any organization in the world.	14	Social Media Engagement
4	<b>Enterprise Business Education (Certification)</b> - Turn threats into opportunities with data-driven strategies to encounter digital disruption, technology innovation, and unexpected competition.	15	Digital Affinity
5	Associate Enterprise Data Analyst (Certification) - Associate Enterprise Data Analyst is a program that provides analysts with the skillsets and tools required for efficient data analysis using Python.	16	Analytics
6	Digital Marketing	17	Digital Sales
7	UX/UI Design	18	Social Media Lead Generation
8	Network and Information Security	19	Digital Transformation
9	Creative Thinking	20	Digital Pedagogy for SMEs/Trainers
10	Products Management	21	Leverage Data
11	Automation and AI		
<b>Category: Directors Programmes</b>			
1	Programme for Board Committees	3	Foundation Programme for Board
2	Programme on Board Trends	4	Fundamentals Programme for Board



No.	Programme
<b>Category: Management &amp; Leadership</b>	
1	Masterclass Series
2	Professional Certifications
3	Personal / Professional Development
4	People Management and Leadership
5	Business Management
6	Mindset To Lead
7	Communicating To Lead
8	Coaching To Lead
9	Changing To Lead
10	Diversifying To Lead
11	Mentoring To Lead
12	Emerging To Lead
13	Cognitive - Learn, Unlearn, Relearn
14	Cognitive - Critical Thinking
15	Cognitive - Creative Thinking
16	Cognitive - Decision-Making Hacks

No.	Programme
<b>Category: Communication and Presentation Skills</b>	
1	English Revisited – Daily Communication Skills
2	English is my Business – Business English for Middle Management
3	Jazz Up Your Written Correspondence
4	Workplace Communication Skills and Business Correspondence
5	I Believe I Can Speak
6	Power Up Your English
7	Jazz Up Your Confidence and Start Thinking in English
8	How to Make Small Talk
9	The Art of Negotiation
10	Office Conundrums: Workplace Etiquette
11	Business Model Canvas
12	Applying Creative and Critical Thinking in Marketing Communication
13	Business Presentations - The Case Maker Suite
14	Business Presentations - Presentations Alive!
15	Business Presentations - Think on Your Feet
16	Communication - Communication Model & Digital Communication
17	Communication - Managing Difficult Conversations
18	Communication - Influencing Techniques
19	Communication - Virtual Presentation

## 4. AGENTS' PROFESSIONALISM AND EXCELLENCE (APEX) PROGRAMMES

No.	Titles/Programme	Category	Duration
1	Foundation Course in Fire Insurance	Fire Insurance	1 day
2	Foundation Course in Motor Insurance	Motor Insurance	
3	Foundation Course in Miscellaneous Accident Insurance (e.g. Money & Burglary Insurance)	Miscellaneous Accident Insurance	
4	Foundation Course in PA Insurance	PA Insurance	
5	Ethics for General Insurance Agents (including Product Disclosure Sheet, Compliance and PDPA)	Ethics	
6	Understanding Fire Insurance	Fire Insurance	
7	Understanding Motor Insurance	Motor Insurance	
8	Understanding PA Insurance	PA Insurance	

## 5. ON DEMAND TRAINING PROGRAMMES

No.	Titles/Programme	Category	Duration
<b>Life Insurance</b>			
1	Introduction to Customer Relationship Management(CRM)	Customer Management	2 days
2	Introduction to Corporate Marketing	Marketing	
3	Life Actuarial and Reinsurance Processess	Reinsurance	
4	Fraud and AMLA	Fraud	
5	Life Underwriting Techniques	Underwriting	
6	Legal Technicalities in Life Insurance	Legal	
7	Effective Customer Relationship Management	Customer Management	
8	Life Insurance Products Technicalities	Products Technicalities	
9	Effective Audit and Compliance Review/Process	Compliance	
10	Corporate Governance and Regulatory/Compliance of Life Insurance	Governance/Compliance	
11	Assessing Inpatient Billings - To Pay or Not To Pay (Heart Diseases)	Claims	1 day
12	Assessing Inpatient Billings - To Pay or Not To Pay (Respiratory)		
13	Assessing Inpatient Billings - To Pay or Not to Pay (Digestive)		
14	Human Anatomy & Physiology 101		2 days
15	Evaluation of Itemised Inpatient Billings Workshop		1 day
<b>General Insurance</b>			
1	Insight into Marine Hull – Tug and Tow Operations	Marine Insurance	3.5 hours
2	Documentation involved in a Ship Operation		
3	Aviation Hull Insurance	Marine & Aviation Insurance	7 hours
4	Space Insurance		
5	Business Writing Skills for the Insurer	Business Writing	



## 6. E-LEARNING - AVAILABLE THROUGHOUT THE YEAR

ONLINE LEARNING CONTENT (OLC)							
No.	Module Title	No. of Chapters	Available language	Fee	Learning Duration	Validity Period	
<b>OLC Certification Courses (Agent Licensing) – Individual Subscription</b>							
1	Pre-Contract Examination for Insurance Agents (PCEIA - Route A, B, C)	16	English, Bahasa Malaysia & Mandarin	RM 15	8 hours	3 months	
2	Certificate Examination in Investment-Linked Life Insurance (CEILLI)	9					
No.	Module Title	No. of Chapters	Available language	Fee	Learning Duration	Validity Period	
<b>OLC Professional Programme (e-CMII) – Individual Subscription</b>							
1	e-CMII (General Insurance) for Revision (without examination)	8	English	RM307.40	42 hours	6 months	
2	e-CMII (Life Insurance) for Revision (without examination)	10	English	RM307.40	42 hours		
No.	Module Title	No. of Sessions	CPD Hours	Available language	Fee	Learning Duration	Validity Period
<b>OLC Short Courses (with CPD) – Individual Subscription</b>							
1	Foundation Course in Miscellaneous Accident Insurance	8	14	English	RM 350	5 hours	3 months
2	Foundation Course in Fire Insurance	7	14		RM 300	4 hours	
3	Foundation Course in Medical and Health Insurance	6	2		RM 160	3 hours	
4	Foundation Course in General Insurance Company Operations	7	14		RM 250	3 hours	
5	Foundation Course in Reinsurance	7	14		RM 250	3 hours	
6	Foundation Course in Marine Cargo Insurance	7	14		RM 250	3 hours	
7	Introduction to General Insurance	11	14		RM 550	9 hours	
8	Ethics for General Insurance Agents	7	7		RM 250	7 hours	
9	Foundation Course in Personal Accident Insurance	5	7		RM 250	7 hours	
10	Foundation Course in Motor Insurance	14	14		RM 400	3 hours	

*Note: Prices are inclusive of 6% SST*

## ONLINE LEARNING CONTENT (OLC)

No.	Module Title	No. of Sessions	CPD Hours	Group Subscription Fee (3 to 39 users)	Bulk Subscription Fee (40 to 99 users)	Bundle Subscription Fee (100 users and above)	Learning Duration	Validity Period
<b>OLC Short Courses (with CPD) – Group / Bulk / Bundle Subscriptions</b>								
1	Foundation Course in Miscellaneous Accident Insurance	8	14	Any ONE (1) OLC at RM150 or USD35 per user	Any ONE (1) OLC at RM100 or USD20 per user	Any FOUR (4) OLC at RM280 or USD60 per user	5 hours	3 months
2	Foundation Course in Fire Insurance	7	14				4 hours	
3	Foundation Course in Medical and Health Insurance	6	2				3 hours	
4	Foundation Course in General Insurance Company Operations	7	14				3 hours	
5	Foundation Course in Reinsurance	7	14				3 hours	
6	Foundation Course in Marine Cargo Insurance	7	14				3 hours	
7	Introduction to General Insurance	11	14				9 hours	
8	Ethics for General Insurance Agents	7	7				7 hours	
9	Foundation Course in Personal Accident Insurance	5	7				7 hours	
10	Foundation Course in Motor Insurance	14	14				3 hours	

Note: Prices for all CPD Programmes are inclusive 6% SST.

For group subscriptions and other inquiries, please contact us via [customercare@mii.org.my](mailto:customercare@mii.org.my) or [sales@mii.org.my](mailto:sales@mii.org.my) or call us at +603 2712 8882. Prices are inclusive of 6% SST

No.	Module Title	No. of Chapters	CPD Hours	Available language	Individual Subscription Fee	Group Subscription Fee	Bulk Subscription Fee	Learning Duration	Validity Period
<b>OLC CPD Programme – Individual / Group / Bulk Subscription</b>									
1	e-RFP Module 1	13	15	English	RM 120	RM 120 per user for 1 to 19 users	RM 100 per user for 20 users and above	8 hours	3 months
2	e-RFP Module 2	11							
3	e- LIAM BSC	4	5	English, Bahasa Malaysia & Mandarin	RM 5.30	N/A	RM5 per user for a minimum of 100 users	3 hours	By calendar year

Note: \*\* Prices for e-RFP Module 1 & 2 are inclusive of RM 50 MFPC Copyright Fees.

\*\* Prices for all CPD Programmes are inclusive 6% SST.

## MICROLEARNING

No.	Module Title	CPD Hours	Individual Subscription Fee	Group Subscription Fee (3 users or more)	Learning Duration	Validity Period
<b>e-MACC Module</b>						
1	e-MACC Section 17A	5	RM99	RM 60 per user	1 hour	3 months
No.	Module Title	Fee	Full Category Package Fee (without exam)		Learning Duration	Validity Period
<b>Category: Insurance Principles and Market Practice (General Insurance)</b>						
1	Risk and Insurance	RM65	RM400		45 mins	No time frame
2	The Insurance Market Place	RM65				
3	Principles of Insurance (Conventional and Takaful)	RM50				
4	Insurance Regulations and Consumer Protection	RM65				
5	Underwriting Procedures	RM65				
6	Claims Procedures	RM65				
7	Motor Insurance	RM65				
8	Non-Motor Insurance	RM80				
9	Life Assurance Products	RM50				
No.	Module Title	Fee	Full Category Package Fee (without exam)		Learning Duration	Validity Period
<b>Category: Insurance Principles and Market Practice (Life Insurance)</b>						
1	Risk and Insurance	RM65	RM340		45 mins	No time frame
2	The Insurance Market Place					
3	Principles of Insurance (Conventional and Takaful)					
4	Insurance Regulations and Consumer Protection					
5	Medical and Health Insurance					
6	Life Insurance Provisions in FSA 2013	RM50				
7	Life Insurance Products					
8	Life Insurance Premium Rating					
9	Life Insurance Underwriting and Documents					
10	Life Insurance Claims					

## MICROLEARNING

No.	Module Title	Fee	Full Category Package Fee (without exam)	Learning Duration	Validity Period
<b>Category: Legal Principles</b>					
1	Malaysian Legal System (Classification of Laws, Features of Malaysian Legal System and Sources of Malaysian Laws)	RM50	RM350	30 mins	No time frame
2	The Insurance Market Place				
3	Principles of Insurance (Conventional and Takaful)				
4	The Law of Torts				
5	Other Types of Torts	RM80		1 hour	
6	The Application of Tort and Liability in Law	RM50		30 mins	
7	The Law of Contract (Classification of Contracts, Formation of a Contracts and Essential of a Contract)				
8	The Law of Contract (Factors Which Could Affect The Validity of Contract, Remedies for Breach of Contract and The Assignment of Contractual Rights and Duties)				
9	The Law of Agency				
10	Basic Insurance Principles	RM50		30 mins	
No.	Module Title	Fee	Full Category Package Fee (without exam)	Learning Duration	Validity Period
<b>Category: Insurance Operations and Finance</b>					
1	The Structure of The Insurance Business	RM80	RM450	1 hour	No time frame
2	The Management of Insurance Business	RM65		45 mins	
3	The Main Aspects of Corporate Governance	RM80		1 hour	
4	Common Functions Within Insurance Organisations (Part 1)	RM50		30 mins	
5	Common Functions Within Insurance Organisations (Part 2)	RM80		1 hour	
6	The Main Accounting Principles and Practices				
7	The Main Practices of Insurance Company Accounts	RM65		45 mins	
8	The Use of Financial Ratios to Assess Business				
9	The Financial Strength of Insurance Companies				

## MICROLEARNING

No.	Module Title	Fee	Full Category Package Fee (without exam)	Learning Duration	Validity Period
<b>Category: Insurance Law</b>					
1	Formation of Insurance Contract and Agency (Valid Contract and Parties to a Contract of Insurance)	RM50	RM460	30 mins	No time frame
2	Formation of Insurance Contract and Agency (Discharge Contract, Breach of a Contract and Privity of Contract)	RM65		45 mins	
3	The Law of Insurance Intermediaries			45 mins	
4	Principles of Insurance Interest	RM50		30 mins	
5	Principle of Utmost good Faith (Duty of Disclosure and Nature of Material Facts)	RM65		45 mins	
6	Principle of Utmost good Faith (Pre-contractual Disclosure, Misrepresentation, Non-Disclosure and Fraud)	RM50		30 mins	
7	The Application of the Principle of Indemnity in Measuring the Loss				
8	Warranties & Conditions, and Construction of an Insurance Contract				
9	Types of Contracts				
10	Remedies for Breach of Contract				
11	Assignment of Policies				
12	The Making of an Insurance Claim	RM65		45 mins	
13	The Implications of Subrogation and Contribution to Insurance Claims	RM50		30 mins	
<b>Category: Insurance And Business Economics</b>					
1	Insurance and Economics	RM65	RM440	45 mins	No time frame
2	Insurance and Microeconomics	RM80		1 hour	
3	Insurance and Macroeconomics				
4	Business and Society	RM65		45 mins	
5	Business and Organisations with Reference to Insurance				
6	Business Organisations and their Financial Processes (Business Financing, Formulating Financial Objective, Statutory Accounts)	RM80		1 hour	
7	Business Organisations and their Financial Processes (Uses of Financial and Statistic information, Financial Ratios, Types of Financial Ratios, The use and Misuse of Financial Ratios)				
8	Business Organisations and their Financial Processes (Based Capital, Actuarial Pricing and Bank Negara Guidelines)				

### ESSENTIAL SKILLS - COLLABORATION WITH LONDON SCHOOL OF SALES

No.	Module Title	No. of Sessions	Available language	Individual Subscription Fee	Group Subscription Fee (3 users or more)	Validity Period
1	Essential Sales Skills	7	English	RM330	RM 300 per pax	6 months
2	Sales Management Toolkit (SMT)	9		RM1,600	RM 1,500 per pax	

### ESSENTIAL SKILLS - COLLABORATION WITH AIHR ACADEMY

No.	Module Title	Available language	Individual Subscription Fee	Group Subscription Fee (Below 4 subscriptions)	Bulk Subscription Fee (5 and above subscriptions)	Validity Period
1	HR Business Partner 2.0	English	RM4,611	RM4,611	RM3,885	12 months
2	Strategic HR Leadership					
3	People Analytics					
4	Digital HR Transformation					
5	Diversity & Inclusion					
6	HR Metrics & Reporting					
7	Learning & Development					
8	Talent Acquisition					
9	Organizational Development					
10	Compensation & Benefits					
11	Full Academy Access (includes access to all 40 online courses, 8 online HR certifications and access to all future programs)			RM8,311	RM8,311	RM4,440

### ESSENTIAL SKILLS - COLLABORATION WITH TDI ACADEMY

No.	Module Title	Available language	Member Fee	Non Member Fee	Validity Period
<b>Category: Certificate in Digital Insurance (CDI)</b>					
1	Our Changing World - How Do We Adapt to the Changing World	English	RM4,900	RM7,000	12 months
2	Tech Enablers - The Engine Room of Digital Insurance				
3	Value Chain Innovation - Digital is Changing Each Element of The Value Chain				
4	Customer Experience & Marketing - Using Data and Digital Insights to Reach Customers				
5	Strategy & Transformation - Planning and Executing for the Future				
6	New Business Models - The Uber of Insurance				
7	Data & Analytics - Understanding How Data is Transforming Insurance				
<b>Category: Associate Digital Insurance (ADI)</b>					
1	Our Changing World - How Do We Adapt to the Changing World	English	RM11,565	RM16,188	7 months
2	Tech Enablers - The Engine Room of Digital Insurance				
3	Value Chain Innovation - Digital is Changing Each Element of The Value Chain				
4	Customer Experience & Marketing - Using Data and Digital Insights to Reach Customers				
5	Strategy & Transformation - Planning and Executing for the Future				
6	New Business Models - The Uber of Insurance				
7	Data & Analytics - Understanding How Data is Transforming Insurance				



## ESSENTIAL SKILLS - COLLABORATION WITH TDI ACADEMY

No.	Module Title	Available language	Member Fee	Validity Period
<b>Category: TDI Prime</b>				
<b>Course 1 - Our Changing World</b>				
1	4th Industrial Revolution	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Our Connected World			
3	Power of Social			
4	Changing Consumer Behaviour			
5	The Future of Insurance			
6	Why Data is King			
7	Cloud Crushes Cost			
<b>Course 2 - Tech Enablers</b>				
1	Tech Trends in Insurance	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	AI Machine Learning and RPA			
3	Blockchain			
4	IoT			
5	Chat and Voice			
6	Immersive Technologies			
7	APIs and Microservices			
8	Tech Architecture Best Practices			
<b>Course 3 - Data &amp; Analytics</b>				
1	The Power of Data	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Python Basics			
3	Python Intermediate			
4	Data Visualization and Example Tools			
5	Machine Learning			
6	D and A Use Cases – Property and Casualty			
7	D and A Use Cases – Life and Health			
8	Predictive Modelling			
<b>Course 4 - Value Chain Innovations</b>				
1	Sales tools for insurance agents	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Underwriting – Life and Health			
3	Underwriting – P and C			
4	Product Development			
5	Service and Administration			
6	Claims – Life and Health			
7	Claims – P and C			
8	Implementing Value Chain Innovations			

## ESSENTIAL SKILLS - COLLABORATION WITH TDI ACADEMY

No.	Module Title	Available language	Member Fee	Validity Period
<b>Category: TDI Prime</b>				
<b>Course 5 - New Digital Business Models</b>				
1	Platforms and Ecosystems	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Microinsurance			
3	On Demand Insurance			
4	Comparison Sites			
5	Peer-to-Peer and Community			
6	Health and Wellness			
7	Commercial			
8	Building New Digital Business Models			
<b>Course 6 - Customer Experience &amp; Marketing</b>				
1	Data Led Marketing	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Direct Digital Marketing			
3	Social Media Marketing for Advisors [O2O]			
4	The Power of Content			
5	Omni Sales & Servicing			
6	Customer Lifetime Value and Customer Advocacy			
7	Customer Experience			
8	Out-of-industry Cases			
<b>Course 7 - Strategy &amp; Transformation</b>				
1	Sales tools for insurance agents	English	RM140 (for any 2 lessons from the various courses available per person)	3 months
2	Underwriting – Life and Health			
3	Underwriting – P and C			
4	Product Development			
5	Service and Administration			
6	Claims – Life and Health			
7	Claims – P and C			
8	Implementing Value Chain Innovations			

## PRACTICE EXAMINATIONS

No.	Module Title	No. of Attempts	Available language	Individual Subscription Fee	Validity Period
<b>MII Practice Examinations</b>					
1	Practice Examination for Pre-Contract Examination for Insurance Agents (AB)	Unlimited	English	RM25	3 days
2	Practice Examination for Pre-Contract Examination for Insurance Agents (AC)				
3	Practice Examination for Certificate Examination in Investment-Linked Life Insurance (CEILLI)				
4	Practice Examination for Pre-Contract Life Insurance Agents Examination and Investment-Linked Life Insurance (PCIL)				

## INSURANCE ORIENTATION & ONBOARDING PROGRAMME

No.	Module Title	No. of Attempts	Available language	Individual Subscription Fee	Validity Period
1	Fundamentals of Insurance: Connecting the Dots	Unlimited	English	RM199	3 months



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